

Local Association	2020 YTD # Sales	2019 YTD # Sales	20-19 YTD % Change	2020 YTD Avg Price	2019 YTD Avg Price	20-19 YTD % Change	2020 Jul Sales	2019 Jul Sales	20-19 % Change	2020 Jul Avg Price	2019 Jul Avg Price	20-19 % Change
Ann Arbor Area Board of REALTORS®	1,649	2,000	-17.55%	\$405,686	\$388,636	4.39%	555	518	7.14%	\$304,970	\$368,928	-17.34%
Antrim Charlevoix Kalkaska Association of REALTORS®	220	292	-24.66%	\$271,424	\$279,985	-3.06%	75	68	10.29%	\$338,085	\$260,500	29.78%
Battle Creek Area Association of REALTORS®	962	1,054	-8.73%	\$157,103	\$139,360	12.73%	254	197	28.93%	\$161,232	\$155,823	3.47%
Bay County REALTOR® Association	501	564	-11.17%	\$112,952	\$109,319	3.32%	140	123	13.82%	\$127,408	\$118,246	7.75%
Branch County Association of REALTORS®	194	201	-3.48%	\$143,462	\$148,743	-3.55%	62	40	55.00%	\$162,135	\$166,876	-2.84%
Central Michigan Association of REALTORS®	451	521	-13.44%	\$137,424	\$130,731	5.12%	129	108	19.44%	\$152,363	\$131,609	15.77%
Clare-Gladwin Board of REALTORS®	468	446	4.93%	\$100,939	\$90,130	11.99%	160	127	25.98%	\$98,167	\$89,387	9.82%
Detroit Board of REALTORS®	1,294	1,885	-31.35%	\$77,258	\$67,122	15.10%	0	0	#DIV/0!	\$0	\$0	#DIV/0!
Eastern U.P. Board of REALTORS®	266	328	-18.90%	\$136,430	\$118,313	15.31%	78	58	34.48%	\$133,268	\$131,366	1.45%
Emmet Association of REALTORS®	350	391	-10.49%	\$431,534	\$313,416	37.69%	137	95	44.21%	\$548,169	\$292,838	87.19%
Genesee County	2,387	2,752	-13.26%	\$158,892	\$151,564	4.83%	652	548	18.98%	\$183,117	\$164,233	11.50%
Grand Rapids Association of REALTORS®	3,728	4,127	-9.67%	\$257,183	\$244,384	5.24%	1,379	1326	4.00%	\$270,552	\$244,605	10.61%
Greater Kalamazoo Association of REALTORS®	1,967	2,185	-9.98%	\$212,357	\$199,908	6.23%	551	503	9.54%	\$234,508	\$214,685	9.23%
Greater Lansing Association of REALTORS®	2,765	3,417	-19.08%	\$191,715	\$177,959	7.73%	729	742	-1.75%	\$204,469	\$192,652	6.13%
Greater Shiawassee Association of REALTORS®	197	253	-22.13%	\$132,814	\$133,363	-0.41%	42	45	-6.67%	\$140,044	\$129,459	8.18%
Greater Wayne County	3,457	5,039	-31.40%	\$199,761	\$193,912	3.02%	896	1240	-27.74%	\$214,747	\$213,638	0.52%
Grosse Pointe	273	383	-28.72%	\$367,677	\$347,588	5.78%	68	82	-17.07%	\$376,618	\$392,902	-4.14%
Hillsdale County Board of REALTORS®	191	198	-3.54%	\$154,006	\$135,510	13.65%	51	43	18.60%	\$154,944	\$152,808	1.40%
Huron County	43	54	-20.37%	\$145,673	\$140,078	3.99%	14	12	16.67%	\$192,493	\$144,678	33.05%
Jackson Area Association of REALTORS®	976	1,212	-19.47%	\$173,797	\$155,172	12.00%	279	273	2.20%	\$205,858	\$167,058	23.23%
Lapeer County	326	517	-36.94%	\$219,366	\$216,351	1.39%	82	118	-30.51%	\$226,115	\$225,544	0.25%
Lenawee County Association of REALTORS®	357	382	-6.54%	\$183,195	\$174,514	4.97%	165	151	9.27%	\$205,152	\$168,879	21.48%
Livingston County	894	1,302	-31.34%	\$320,964	\$310,438	3.39%	212	284	-25.35%	\$326,514	\$305,174	6.99%
Oakland County	5,044	7,465	-32.43%	\$322,972	\$313,433	3.04%	1,215	1617	-24.86%	\$329,473	\$323,495	1.85%
Macomb County	3,878	4,639	-16.40%	\$211,366	\$201,255	5.02%	751	1028	-26.95%	\$228,495	\$220,752	3.51%
Mason-Oceana-Manistee Board of REALTORS®	465	510	-8.82%	\$195,160	\$172,242	13.31%	134	116	15.52%	\$207,751	\$187,986	10.51%
Midland Board of REALTORS®	492	590	-16.61%	\$183,558	\$145,509	26.15%	130	150	-13.33%	\$196,538	\$191,808	2.47%
Monroe Down River Association of REALTORS®	759	935	-18.82%	\$162,788	\$162,810	-0.01%	218	204	6.86%	\$197,694	\$178,080	11.01%
Montcalm County Association of REALTORS	360	426	-15.49%	\$165,435	\$150,519	9.91%	86	89	-3.37%	\$169,562	\$153,732	10.30%
Northeastern Michigan Board of REALTORS®	257	275	-6.55%	\$126,318	\$121,984	3.55%	131	119	10.08%	\$141,961	\$135,893	4.47%
Paul Bunyan Board of REALTORS®	251	173	45.09%	\$163,169	\$122,763	32.91%	153	103	48.54%	\$175,226	\$124,601	40.63%
Saginaw Board of REALTORS®	893	1,065	-16.15%	\$145,404	\$125,230	16.11%	248	250	-0.80%	\$155,107	\$129,909	19.40%
Sanilac County	119	160	-25.63%	\$161,761	\$155,729	3.87%	26	38	-31.58%	\$181,815	\$154,303	17.83%
Southwestern Michigan Association of REALTORS®	1,714	1,856	-7.65%	\$268,352	\$239,721	11.94%	494	306	61.44%	\$333,521	\$255,857	30.35%
St. Clair County	684	927	-26.21%	\$184,061	\$183,379	0.37%	173	183	-5.46%	\$203,223	\$206,471	-1.57%
St. Joseph County Association of REALTORS®	246	292	-15.75%	\$183,065	\$154,670	18.36%	0	0	0.00%	\$0	\$0	0.00%
Traverse Area Association of REALTORS®	1,224	1,484	-17.52%	\$322,548	\$292,208	10.38%	411	406	1.23%	\$371,254	\$314,778	17.94%
Tuscola County	115	171	-32.75%	\$138,969	\$123,225	12.78%	25	34	-26.47%	\$160,950	\$144,067	11.72%
Upper Peninsula Association of REALTORS® *	984	894	10.07%	\$134,931	\$124,384	8.48%	384	311	23.47%	\$150,284	\$135,761	10.70%
Water Wonderland Board of REALTORS®	631	915	-31.04%	\$147,183	\$119,369	23.30%	0	0	0.00%	\$0	\$0	0.00%
West Central Association of REALTORS®	711	743	-4.31%	\$302,739	\$138,191	119.07%	203	195	4.10%	\$664,390	\$144,947	358.37%
West Michigan Lakeshore Association of REALTORS®	1,777	2,125	-16.38%	\$188,598	\$220,781	-14.58%	0	0	0.00%	\$0	\$0	0.00%
<b>TOTALS</b>	<b>44,520</b>	<b>55,148</b>	<b>-19.27%</b>	<b>\$200,000</b>	<b>\$181,759</b>	<b>10.04%</b>	<b>11,492</b>	<b>11,850</b>	<b>-3.02%</b>	<b>\$210,195</b>	<b>\$177,008</b>	<b>18.75%</b>

\*Escanaba, Iron Mountain, Keweenaw, Western Upper Peninsula, and North Central Upper Peninsula